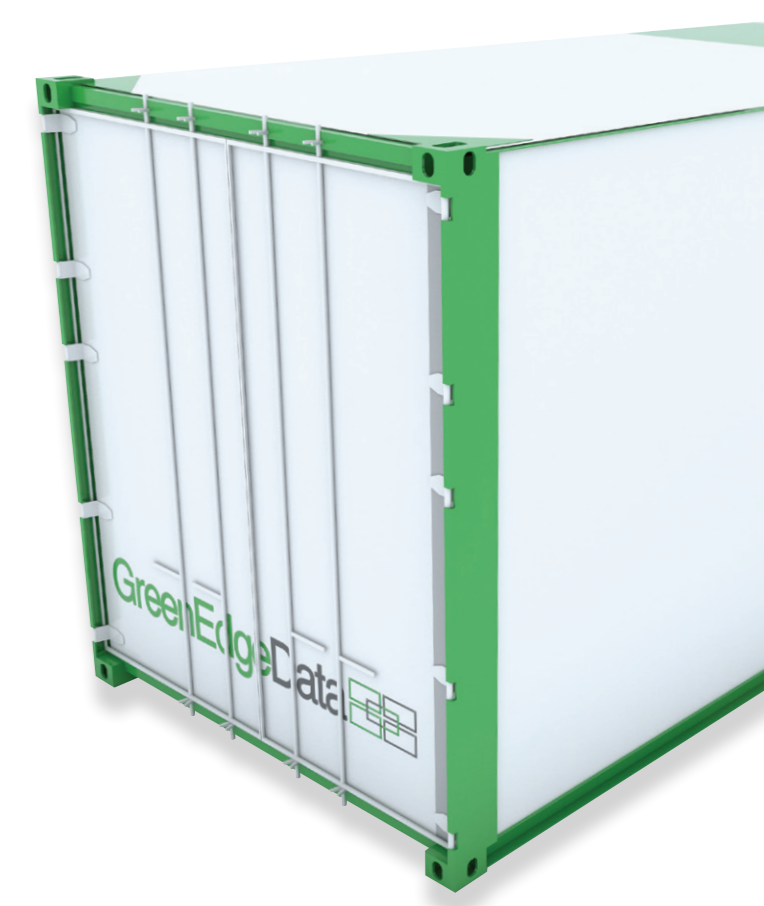




It's time to contain your problems



Problem	Traditional Response	GreenEdge Data Solution
Are you running out of Data Centre capacity?	<p>Solution A: Build additional capacity at current location.</p> <p>Associated issues:</p> <ul style="list-style-type: none"> • Build costs • Physical space constraints • Slower build time • Energy consumption <p>Solution B. Sub lease space in a COLO room.</p> <p>Associated issues:</p> <ul style="list-style-type: none"> • Min 3 year lease terms • No guaranteed additional capacity • Relatively expensive cost per KW requirements 	<p>Install a pre-built, pre-tested, self-contained Relocatable Data Centre designed to individual needs.</p> <p>Associated benefits:</p> <ul style="list-style-type: none"> • Reduced construction cost • Speed of build and deployment • Can be located at current site and / or remotely • Highly scalable • Up to 50% reduction in ongoing running costs • Individually tailored solutions • Vendor independent
Need a Disaster Recovery or Back-up Site ?	<p>Solution C. Construct additional capacity at current site or at a new site.</p> <p>Associated issues: (as above in Solution A)</p>	As above
Are you seeking to lower costs and increase efficiency?	<p>Solution D: High cost upgrade and complete environment refresh.</p> <p>Associated issues:</p> <ul style="list-style-type: none"> • Build costs • Physical space constraints • Slower build time 	As above
Are you looking for a Staging Facility or Migration Platform?	Solution E: Increase your existing Data Centre, Overload Services, or Sub-Lease.	As above
Do you need Offsite Archive or Storage Solutions?	Solution F: Sub-Lease or construct another Data Centre.	As above

Everyday challenges

Are you running out of Data Centre capacity?

Do you need a Disaster Recovery or Back-up site?

Are you looking to Lower Costs and Increase Efficiency?

Are you looking for a Staging Facility or Migration Platform?

Do you need Offsite Archive or Storage Solutions?

We know the challenges facing you each day in managing effective Data Centres.

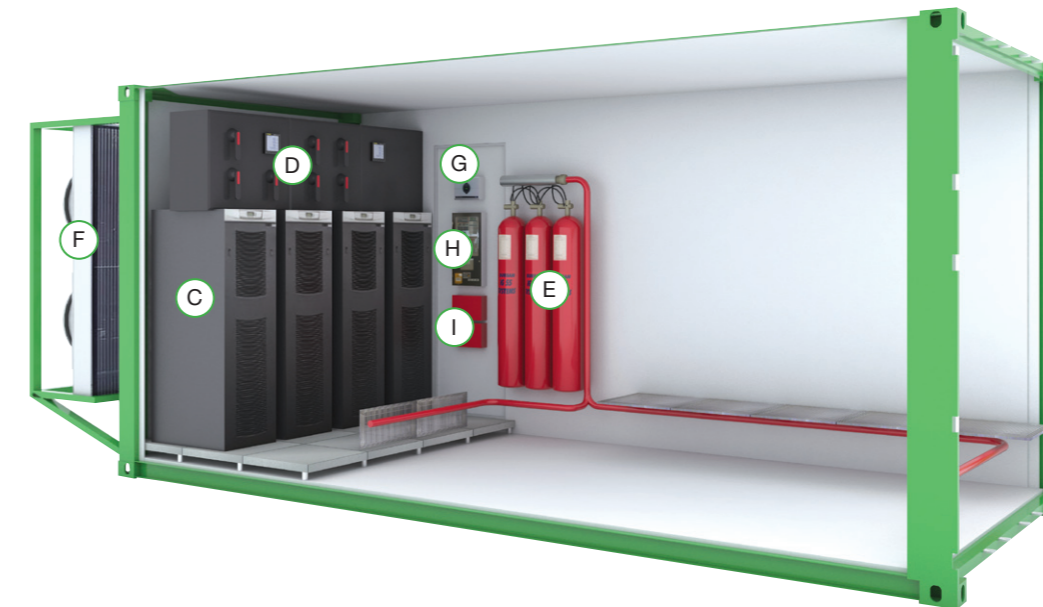
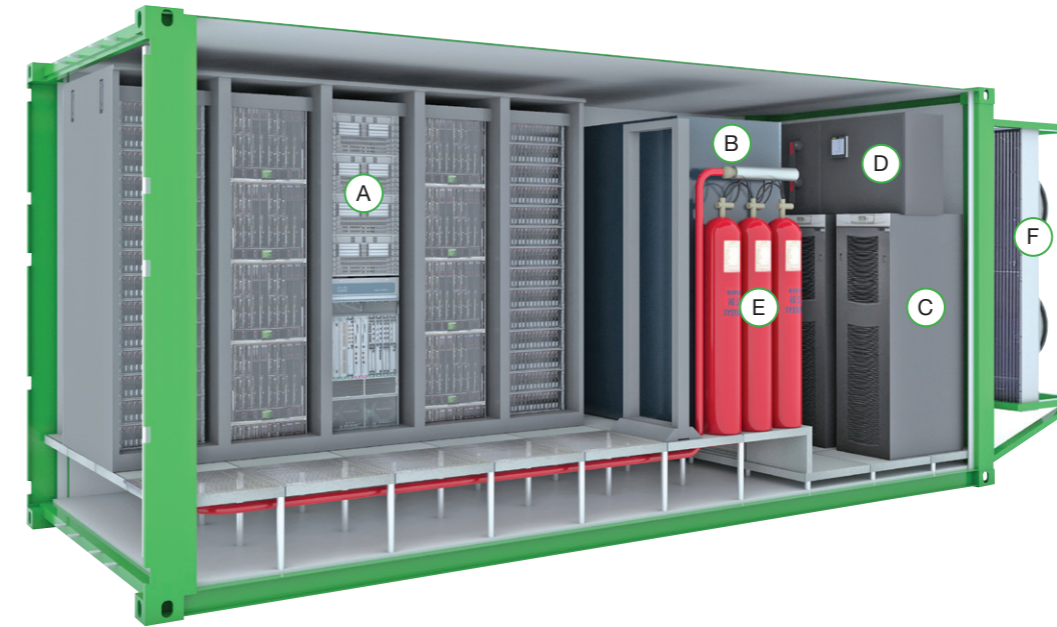
Physical capacity constraints, effective redundancy, reducing recurrent costs are common issues confronting you.

Good news! GreenEdge Data has an innovative Relocatable Data Centre that allows you to contain those common problems.

Designed by a team with over 80 years combined expertise in ITC, we deliver a genuinely self-contained solution that has been designed, tested and built by Australians for Australian conditions. Importantly, our solution is vendor independent, cost effective, enormously flexible, highly scalable, quick to deploy and reflects Australian ingenuity.

What makes the world of difference is our design advantage and the genuine benefits it delivers.

- (A) Infrastructure racks - 42RU full depth racks
- (B) Precision air conditioner
- (C) UPS - Uninterrupted Power Supply, 4 x 40KVA UPS's in parallel gives a total capacity of 160KVA
- (D) Switchboard - semi automated paralleling switch board
- (E) Fire suppression system - Argonite gas suppression
- (F) Condenser units
- (G) Vesda - Very Early Smoke Detection System
- (H) Fire alarm panel
- (I) Security and access panels - prox cards, magnetic locks, vibration detectors, PIR's



Key benefits:

- Self contained solution includes air conditioning and uninterrupted power supply
- Up to 50% reduction in running costs versus traditional data centres
- Scalable and modular ITC vendor independant allowing you to maintain current equipment investment
- Site flexibility in low onsite requirements
- Building independent asset
- Speed of deployment
- Lower recurrent costs
- Reduced environmental impact